



Collect Consulting

„Supporting innovation projects“

Collect Consulting is an independent private consulting company from Katowice in Upper Silesia region in Poland.

On behalf of local, regional and central authorities or financing agencies and private industries, Collect Consulting carries out projects across Poland in the fields of consulting, management and training.

Since its founding in 2003, Collect Consulting has successfully implemented over 500 projects in different social and economic areas. Consequently, it offers clients extensive and proven knowledge of development issues, as well as access to a network of local specialists and partners.

Our mission is to support the organizational development in private and public sector through high quality and complex advisory services

Collect's activities are directed from its head office in Katowice – capital of Upper Silesia region and also coordinated from Warsaw office, Poland.

Facts

- ✓ Over 40 experienced consultants, experts and advisors from different fields of our consulting activities;
- ✓ In 2009 the total value of grants and incentives acquired for our clients was almost 75 mln EUR;
- ✓ We are one of the leading consulting companies in Poland accredited to provide financial solutions from the European Union Structural Funds, according to the European Funds Magazine (2009);
- ✓ Our experts database at www.info.collect.pl/experts contains hundreds CV's of freelancers and experts.



Advisory services for private sector

For private sector Collect Consulting implements projects related to the restructuring and business processes, external funding, trainings and project management.

EU grants and incentive services

Our actions in the course of acquiring grants from the EU include the following components

Selection of sources of funding appropriate to the needs of private organization

Preparation of a Business Plans and Feasibility Studies for investments

Tailored training services for the beneficiary organization

Assisting in negotiating public aid packages for enterprises

Project management services including budgeting, scheduling, monitoring, evaluation and payments

Collect Consulting has many years of experience in the wide area of funds acquiring from European Union Structural Funds and Pre-Accession Instruments. Collect Consulting greatest strength is effectiveness in obtaining grants and incentives for his clients.





Advisory services for public sector

Collect Consulting activities for public sector are concentrated on project management, external financing and innovation and technology transfer.

EU grants and incentive services

Collect Consulting efforts in acquiring from EU grants and incentives include the following areas:

Selection of sources of funding appropriate to the needs of public organizations

Assisting and supporting in negotiating grants for public entities

Preparation of a Business Plans and Feasibility Studies for the investments including CBA (Cost & Benefit Analysis)

Project management services including budgeting, scheduling, monitoring, evaluation and payments

Tailored training services for the beneficiary organization

Collect Consulting is obtaining financing from external sources with success – especially grants from EU funds. What is more, we help our clients with obtaining funds from The Norwegian Financial Mechanism, The Swiss Fund and The Civil Initiatives Fund.

The total amount gained from the Operational Programmes dedicated for Poland for our clients was over 270 million PLN in 2009.

This result puts us in the headlines of advisory sector in Poland, which further confirms last ranking of consulting firms prepared by the European Funds magazine.

Collect Consulting reached 100 % efficiency in obtaining grants from the Operational Programme Infrastructure and Environment.

The total nationwide comparison, of the 200 companies reported, Collect Consulting finished 17th place in Poland.




Training services

Training services are provided by a special and dedicated unit called “Collect Trainings” and are addressed to both sectors - private and public entities. Our trainers and experts specialize in different fields related to EU funds, management, sales, marketing, finance, economics, and business communication.

Being our partner is the key to:

Highest standards and methodological approach

Training services tailored to the needs identified by the client

Wide open access to the practical knowledge of the experts of selected industries and sectors

Evaluation activities to ensure a comprehensive and sustainable process of transferring specialist knowledge

A separate part of Collect Consulting’s offer is specialized trainings, whose the program and the form of knowledge transfer are adequately sized to your needs. Today the demand for expertise in the areas of economics, finance, technology and business process necessitates the need for continuous upgrading of skills.

Training services provided by Collect Consulting allows broadening of qualifications and learning new skills, and by their clients who are managers, staff, businesses, local municipalities and counties.

Strengths of Collect Trainings



Our current clients:

- The Southern Poland Power Company
- Agora SA
- The Marshal Office of the Silesia Voivodship
- The Kielce Technology Incubator
- The Marshal Office of the Lodz Voivodship
- The University of Silesia

Collect Trainings has the status of a training institution on the basis of an entry in the Register of Training Institutions in the Regional Labour Office in Katowice, in accordance with the Decree of the Minister of Economy and Labour of 27 October 2004 on the register of training institutions.



Research and Evaluation services

Collect Consulting provides research services and project and program evaluations. The process of collecting research material, its processing and use of research results are consistent with the principles of the International Code of Practice, market research and social research ICC / ESOMAR.

Research and Evaluation

Analyzing the needs of our customers and gained in recent years experience we have expanded the scope of our offer of services research and evaluation. Our expert team provides research services and project and program evaluations.

Labour standards

Applying these principles by all members of the research team leads to high reliability of our services

ethical behavior

confidentiality of data

accurate,
transparent and
objective planning

implementation

reporting and
documenting the
research process

Research conducted by Collect Consulting and particular the process of collecting research material, its processing and use of research results are consistent with the principles of the International Code of Practice, market research and social research ICC / ESOMAR.

Methodological approach

Empirical nature of the research provided by Collect Consulting is associated with the use of a wide range of research methods that contributes to collect the necessary quantitative and qualitative data.

We widely use the analysis of documents, content analysis, individual depth interviews, focus group interviews. To collect quantitative data we use the popular methods of social research CATI (Computer Assisted Telephone Interviewing) and PAPI (Paper and Pencil Interview).

We formulate results based on qualitative and quantitative analysis of application summarizing the process of the strengths and weaknesses of the project and the opportunities and threats (SWOT analysis).

Effective evaluation

By using proven methods of testing and evaluation we are able to identify the strengths and weaknesses of each project.

Our experts guarantee:

- Evaluation of Programme mechanisms and determine the results achieved
- Assess the abilities and limitations and signaling emerging problems
- Improve the efficiency and productivity of programs implemented by the guidelines relating to quality management and implementation of operational programs.



Contact

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